Financial Statements

August 31, 2020

SECOND HARVEST FOOD SUPPORT COMMITTEE Index to Financial Statements Year Ended August 31, 2020

	Page
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Operations and Changes in Net Assets	4
Statement of Cash Flows	5
Notes to Financial Statements	6 - 12

Professional Corporation, CPAs Tax | Audit | Advisory

INDEPENDENT AUDITOR'S REPORT

To the Members of Second Harvest Food Support Committee

Qualified Opinion

We have audited the financial statements of Second Harvest Food Support Committee (the "Organization"), which comprise the statement of financial position as at August 31, 2020, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at August 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Organization derives revenues from donations and fundraising, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization and we were not able to determine whether any adjustments might be necessary to revenues, excess of revenues over expenses, and cash flows from operations for the year ended August 31, 2020, and current assets and net assets as at September 1, 2019 and August 31, 2020.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so. Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

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1

Independent Auditor's Report to the Members of Second Harvest Food Support Committee (continued)

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Toronto, Ontario November 4, 2020

Hogg. Shain & Scheck PC

Authorized to practise public accounting by the Chartered Professional Accountants of Ontario

Statement of Financial Position

As at August 31, 2020

	2020	2019
ASSETS (Note 5)		
CURRENT Cash (Note 2) Short-term investments (Notes 2 and 3) Accounts receivable Prepaid expenses	\$ 24,473,169 289,774 303,147 109,823	\$ 5,642,064 234,124 199,284 109,974
CAPITAL ASSETS (Note 4)	25,175,913 9,001,314	6,185,446 8,264,460
LIABILITIES	\$ 34,177,227	\$ 14,449,906
CURRENT Accounts payable and accrued liabilities Deferred contributions (Notes 6 and 9)	\$ 988,115 <u> 15,299,262</u>	\$
DEFERRED CAPITAL ASSET CONTRIBUTIONS (Note 7)	16,287,377 12,723,653	1,623,762 11,013,147
	29,011,030	12,636,909
NET ASSETS UNRESTRICTED	5,166,197	1,812,997
	\$ 34,177,227	\$ 14,449,906

COMMITMENTS (Note 13)

APPROVED ON BEHALF OF THE BOARD

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Statement of Operations and Changes in Net Assets

Year Ended August 31, 2020

		2020		2019
DEVENILES				
REVENUES Food donations (Note 8)	\$	64,395,487	\$	48,932,128
National food sharing program contributions (Note 9)	Э	9,693,564	Ф	40,952,120
Fundraising (Notes 10 and 15)		9,040,882		5,874,689
Gift card program contribution (Note 11)		7,780,000		5,874,089
Grants		1,952,245		2,128,454
Capital assets grant amortization (Note 7)		831,992		2,120,434
Administration (Notes 9 and 11)		775,000		249,205
Rental (Note 17)		339,704		18,629
Interest and other		327,883		128,605
Training and education		161,136		288,918
Contributed volunteer services (Note 12)		143,829		247,189
		95,441,722		57,867,895
EXPENSES				
Food recovery and delivery:				
Food donations delivered to agencies (Note 8)		64,395,487		48,932,128
Other food delivery related costs (Note 14)		2,849,752		2,203,614
Foodrescue.ca expansion costs (Notes 14 and 15)		2,358,229		1,513,393
National food sharing program distributions (Note 9)		9,693,564		-
Gift card program distributions (Note 11)		7,780,000		-
Communications and fundraising (Note 14)		1,802,686		1,822,748
Administration (Notes 13, 14 and 17)		1,816,485		1,066,060
Training and education (Note 14)		589,344		520,828
Amortization of capital assets		477,490		328,925
Contribution to gift card program		181,656		-
Donated volunteer services (Note 12)		143,829		247,189
Distribution platform development and pilot tests (Notes 14 and 15)		-		654,689
Food waste reduction research		-		192,969
		92,088,522		57,482,543
EXCESS OF REVENUES OVER EXPENSES		3,353,200		385,352
NET ASSETS - BEGINNING OF YEAR		1,812,997		1,427,645
NET ASSETS - END OF YEAR	\$	5,166,197	\$	1,812,997

Statement of Cash Flows

Year Ended August 31, 2020

		2020	2019
OPERATING ACTIVITIES			
Excess of revenues over expenses	\$	3,353,200	\$ 385,352
Items not affecting cash:			
Food donations		(64,395,487)	(48,932,128)
Food donations delivered to agencies		64,395,487	48,932,128
Contributed volunteer services		(143,829)	(247,189)
Donated volunteer services		143,829	247,189
Capital assets grant amortization		(831,992)	(249,283)
Amortization of capital assets		477,490	328,925
Gain on disposal of capital assets		(11,000)	-
		2,987,698	464,994
Changes in non-cash working capital items:			
Accounts receivable		(103,863)	(20,942)
Prepaid expenses		151	(36,231)
Accounts payable and accrued liabilities		431,360	90,060
Deferred contributions		14,232,255	72,188
		14,559,903	105,075
Cash flows from operating activities	_	17,547,601	570,069
INVESTING ACTIVITIES			
Increase in short-term investments		(55,650)	(6)
Purchase of capital assets, net		(1,203,344)	(7,695,633)
Cash flows used by investing activities	_	(1,258,994)	(7,695,639)
FINANCING ACTIVITY			
Contributions received for capital asset purchases		2,542,498	8,510,830
INCREASE IN CASH		18,831,105	1,385,260
CASH - BEGINNING OF YEAR	_	5,642,064	4,256,804
CASH - END OF YEAR	\$	24,473,169	\$ 5,642,064

Notes to Financial Statements

Year Ended August 31, 2020

Second Harvest Food Support Committee (the "Organization") was incorporated without share capital as a notfor-profit organization under the laws of the Province of Ontario on April 18, 1985. As of July 14, 2020, the Organization is registered in all Provinces and Territories in Canada as an extraprovincial and extraterritorial non-share corporation under each Province's and Territory's society or corporation act. The primary purpose of the Organization is to redistribute to other not-for-profit service groups perishable food collected from donors, while at the same time keeping useable food out of landfills and protecting atmosphere from GHG emissions that are contributing to climate change.

The Organization is a registered charity under the Income Tax Act (Canada) and, as such, it is exempt from income taxes and may issue receipts for charitable donations.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

These financial statements are the representation of management and have been prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook.

Revenue recognition

The Organization follows the deferral method of accounting for contributions, including grants, contributions and fundraising revenues. Restricted contributions are recognized as revenues in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenues when received or receivable if the amount can be reasonably estimated and collection is reasonably assured. Contributions explicitly and implicitly restricted by the donor are deferred when received and recognized as revenues when the related activity takes place and expenses are incurred.

Contributions received for the purchase of capital assets are initially deferred and then amortized as revenues on the same basis as the related capital assets are amortized.

Interest revenues are recognized in the year earned.

Rental revenues are recognized upon the completion of the rental periods.

Administration revenues include amounts earned to facilitate the national food sharing and gift card programs and are recognized over the term of the respective contracts.

Food donations are recognized as revenues and expenses when delivered to supported agencies by the Organization. Food donations are valued at an average price per pound based on specific estimates of the types of donated food received. The price per pound is based on Nielsen MarketTrack data for each specific type of food.

Contributed volunteers hours are valued at the minimum hourly wage per Ontario Living Wage Network and are recognized as services are provided.

Financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost.

The financial assets subsequently measured at amortized cost include cash, short-term investments and accounts receivable. The financial liabilities measured at amortized cost include accounts payable.

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Year Ended August 31, 2020

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Capital assets

Capital assets are stated at cost. Capital assets are amortized over their estimated useful lives at the following rates and methods:

Building - 120 The East Mall	25 years	straight-line method
Delivery trucks	5 years	straight-line method
Furniture and equipment	3 years	straight-line method

The Organization regularly reviews its capital assets to eliminate obsolete items.

On September 1, 2019, the Organization adopted new accounting standards Section 4433 Tangible capital assets held by not-for-profit organizations and Section 4434 Intangible assets held by not-for-profit organizations (the "standards"). The most significant requirements include:

- tangible capital assets must be separated into their component parts, when practicable, and when estimates can be made of the lives of the separate components;
- tangible capital assets and intangible assets are written down to fair value or replacement cost to reflect partial impairments when conditions indicate that the assets no longer contribute to an Organization's ability to provide goods and services, or that the value of future economic benefits or service potential associated with the tangible capital assets are less than their net carrying amounts; and
- additional disclosures when an impairment has occurred.

The adoption of the new accounting standards was applied prospectively, except the Organization was permitted to recognize an adjustment to opening net assets at September 1, 2019 to reflect partial impairments of tangible and intangible assets existing at that date. The adoption of these standards did not have any impact on the statement of financial position as at September 1, 2019 or the changes in financial position for the current year.

Expense recognition

Expenses for goods or services are recorded when incurred. Research undertaken with the prospect of developing a new distribution platform is recognized as an expense when it is incurred.

Allocation of salaries and benefits and occupancy expenses

The Organization allocates salaries and benefits and occupancy costs by financial statement expense category based on the percentage of time spent and space used in a given year.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Significant estimates incorporated into the Organization's financial statements include estimated useful lives of capital assets and the specific quantities of donated food by type when valuing food donations. These estimates are reviewed periodically and adjustments are made to revenues and expenses as appropriate in the year they become known.

Notes to Financial Statements

Year Ended August 31, 2020

2. CASH AND SHORT-TERM INVESTMENTS

A portion of cash and short-term investments are externally restricted by donors as follows:

	2020			2019	
Unrestricted cash and short-term investments Restricted funds:	\$	5,583,000	\$	2,051,474	
Surplus Food Rescue Program (Notes 6 and 9) Unspent capital contributions		9,720,169 3,880,681		- 2,757,707	
Food delivery programs (Note 6)		2,470,827		221,702	
Distribution platform (<i>Note 6</i>) Feed the Need Program (<i>Notes 6 and 9</i>)		2,040,434 1,067,832		845,305	
Total cash and short-term investments	\$	24,762,943	\$	5,876,188	

Surplus Food Rescue Program are funds received from the Ministry of Agriculture and Agri-Food Canada which are to be used to acquire and process surplus commodities and food that would otherwise be lost or destroyed and distribute them to those in need.

Unspent capital contributions are funds designated for the purchase of delivery trucks and renovation of the building.

Contributions for food delivery programs restricted for specific purposes by the contributor that are unspent at the end of the fiscal year are recorded in deferred contributions.

Distribution platform - restrictions require cash to be used for the enhancement of an online system that facilitates the exchange of food between registered businesses and non-profit or charitable organizations.

Feed the Need Program are funds received from the Ministry of Agriculture and Agri-Food Canada which are to be distributed to recipients who have been selected as part of the program.

3. SHORT-TERM INVESTMENTS

Short-term investments are comprised of fixed rate guaranteed investment certificates with interest rates of 2.07% (1.4% - 2019) as issued by a Canadian chartered bank and trust company and mature within 1 year.

4. CAPITAL ASSETS

	 Cost	 ccumulated nortization	I	2020 Net book value	2019 Net book value
Land Building - 120 The East Mall Delivery trucks Furniture and equipment	\$ 1,550,879 6,241,298 2,634,265 307,830	\$ - 145,480 1,371,989 215,489	\$	1,550,879 6,095,818 1,262,276 92,341	\$ 1,550,879 6,143,900 529,774 39,907
	\$ 10,734,272	\$ 1,732,958	\$	9,001,314	\$ 8,264,460

Year Ended August 31, 2020

5. CREDIT FACILITY

The Organization has a revolving operating line of credit of \$700,000, which bears interest at the bank prime rate plus 1%. It is secured by a general assignment of assets. At August 31, 2020, the balance of the operating line of credit is \$nil (2019 - \$nil).

In addition to the above operating line of credit, the Organization also has a credit facility for standby letters of credit to a maximum of \$78,878 of which \$nil was utilized at August 31, 2020. The credit amount bears interest at 1% per annum.

6. DEFERRED CONTRIBUTIONS

	Feed the Need								
						Program and			
	Surplus Food								
	т	D ¹		F 1		Rescue			
	1	Distribution Platform		Food		Program	2020		2019
		Platiorin		Delivery		(Note 9)	2020		2019
Deferred contributions,									
beginning of year Contributions	\$	845,305	\$	221,702	\$	-	\$ 1,067,007	\$	994,819
received in the year Contributions taken		3,223,791		11,472,581		21,156,565	35,852,937		2,509,296
into revenues		(2,028,662)		(9,223,456)		(10,368,564)	(21,620,682)		(2,437,108)
Deferred contributions, end									
of year	\$	2,040,434	\$	2,470,827	\$	10,788,001	\$ 15,299,262	\$	1,067,007

7. DEFERRED CAPITAL ASSETS CONTRIBUTIONS

Deferred capital assets contributions include restricted funds received for delivery trucks, warehouse equipment, building improvements and the purchase of real property.

	 2020	2019
Invested in capital assets Unspent contributions restricted for capital purchases:	\$ 8,842,972	\$ 8,255,440
Equipment and delivery trucks	159,282	128,700
Building improvements	 3,721,399	2,629,007
	\$ 12,723,653	\$ 11,013,147

The continuity of deferred capital assets contributions for the year is as follows:

	_	2020	2019
Deferred capital assets contribution, beginning of year Add: Capital assets contributions received Less: Capital assets grant amortization	\$	11,013,147 2,542,498 (831,992)	\$ 2,751,600 8,510,830 (249,283)
Deferred capital assets contribution, end of year	\$	12,723,653	\$ 11,013,147

Year Ended August 31, 2020

8. FOOD DONATIONS

In fiscal 2020, approximately 22.4 million pounds of food were recovered and delivered to agencies (2019 - 14.9 million pounds). The average price per pound for each category of donated food ranges from \$0.65 to \$7.09 (\$0.65 to \$4.97 - 2019). The value of food donations received and the related deliveries are recorded on the Statement of Operations.

Foodrescue.ca was used by third parties to independently rescue 30,396 pounds of food across Canada in fiscal 2020. The value of independently rescued food is \$87,237, which is not included in these financial statements.

9. NATIONAL FOOD SHARING PROGRAM

During fiscal 2020, the Organization received funding from the Ministry of Agriculture and Agri-Food of Canada (the "Ministry") for the following programs:

	 2020	2	2019
Feed the Need Program Surplus Food Rescue Program	\$ 9,507,168 186,396	\$	-
	\$ 9,693,564	\$	-

The funding agreement requires the Organization to contribute \$14,515,000 in support of eligible costs of these programs.

The Feed the Need Program was created as a result of the funding received, as part of the Organization's response to the global COVID-19 pandemic. The intention of the program is to ensure that all people across Canada are able to access a sufficient amount of safe, nutritious, and culturally diverse food during this challenging time. The Organization allocates these funds in the form of grants to third party organizations operating independently. An additional \$1,067,832 is included in deferred contributions and will be distributed in fiscal 2021.

The Surplus Food Rescue Program was created as a result of the funding received, as part of the Organization's response to the global COVID-19 pandemic. The intention of the program is to acquire and process surplus commodities and food that would otherwise be lost or destroyed and distribute them to those in need. An additional \$9,720,169 is included in deferred contributions and will be spent in fiscal 2021.

Administration revenues include \$675,000 received to coordinate these programs, in accordance with contractual program terms.

10. FUNDRAISING

Fundraising revenues recognized in the year were from the following sources:

		2020	2019
Donations from:			
Foundations	\$	3,763,969	\$ 2,372,915
Individuals		2,251,852	1,180,913
Corporations		2,314,999	802,786
Campaigns		352,819	344,423
Third-party fundraising events		244,471	167,548
Toronto Taste event		112,772	1,006,104
	<u>\$</u>	9,040,882	\$ 5,874,689

Campaign donations are collected during the Turkey and Hero Day drives. Third-party events are events run by local organizations where the designated recipient of the funds raised is Second Harvest.

Year Ended August 31, 2020

11. GIFT CARD PROGRAM

During 2020, the Organization received \$7.78 million in funding from the Sprott Foundation to support front-line organizations working to get healthy food to those in need during the COVID-19 pandemic. The value of these contributions and distributions are recorded on the Statement of Operations. An additional \$1,535,000 is included in deferred contributions - food delivery program and will be distributed in fiscal 2021. Administration revenues include \$100,000 received to coordinate this program.

12. CONTRIBUTED VOLUNTEER SERVICES

The minimum hourly wage per Ontario Living Wage Network for 2020 was \$22.08 (2019 - \$21.75). Approximately 6,514 hours were donated to the Organization during fiscal 2020 (2019 - 11,365 hours). The value of these donated services is recorded on the Statement of Operations.

13. COMMITMENTS

The Organization rents space under terms of a five year lease ending December 31, 2021 at 18-1450 Lodestar Road in Toronto. Future minimum lease payments as at August 31, 2020 are as follows:

Fiscal year: 2021	\$ 168,753	
2022	56,251	

14. COST ALLOCATION

Certain staff and occupancy-related costs pertain to more than one function, and they have been allocated to communications and fundraising, food recovery and delivery, distribution platform and training and education in the Statement of Operations. Staff time is allocated based on the time devoted to each of these functions. Occupancy-related costs are allocated based on the proportionate use of space or the activities in the department. These expenses have been allocated as follows:

		2020		2019
Salaries and benefits Communications and fundraising Food recovery and delivery	\$	924,308 206,805	\$	833,870 200,886
Training and education Distribution platform		170,537 54,354		137,260 50,036
	\$	1,356,004	\$	1,222,052
General expenses	¢	127 221	¢	120 104
Food recovery and delivery Training and education Distribution platform	\$	137,321 134,198 8,902	\$	130,194 133,556 243,295
	\$	280,421	\$	507,045

Year Ended August 31, 2020

15. FOODRESCUE.CA EXPANSION

The primary purpose of Foodrescue.ca is to expand use of a web-based distribution platform developed by the Organization to match food donors with their social service organizations in their communities.

During the year, \$2,358,229 (2019 - \$1,513,393) of expenses were incurred with the launch of Foodrescue.ca across Canada. These amounts are included in Foodrescue.ca expansion costs on the Statement of Operations.

Fundraising revenues from foundations and corporations were utilized to fund these expenses.

16. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. It is management's opinion that the Organization is not exposed to significant credit, liquidity, market and other price risks or any significant concentrations of risk arising from its financial instruments.

17. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

18. SIGNIFICANT EVENT

On March 11, 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic, which resulted in a series of public health and emergency measures that have been put into place to combat the spread of the virus. The duration and impact of COVID-19 are unknown at this time. It is not possible to reliably estimate the impact that the length and severity of these developments will have on the financial results of the Organization in future periods. The Organization continues to closely monitor and assess the impact on operations.